

## End of Year 2020 GSP 5 Year Pricing

Target Regions: USA Only

Timeframe: September – December 2020

Rain Bird releases End of Year Pricing for our 5 Year GSP Plan offer with a new PC. This pricing includes a reduced Optimum option which would offer the customer a 128GB Apple iPad that is ready to use with Rain Bird irrigation Central Controls.

Product Information:

Product ID	Model Number	Description	2020 End Of Year Pricing	DNET	2020 End Of Year Optimum	End Of Year Optimum DNET
<b>G01355Y</b>	GSP5YRPC	GSP 5YR W/PC. SINGLE PMT	\$13,283.55	\$9,962.66	\$14,346.23	\$10,759.68
<b>G01358A</b>	GSP5YPCA	GSP 5YR W/PC. ANNUAL PMT	\$3,350.66	\$2,512.99	\$3,618.71	\$2,714.03
<b>001358</b>	GSP5YRANN	GSP 5YR W/PC. ANNUAL PMT Yrs 2-5	\$3,350.66	\$2,512.99	\$3,618.71	\$2,714.03
<b>G01359M</b>	GSP5YRPCM	GSP 5YR W/PC. MONTHLY PMT	\$1,573.95	\$1,180.46	\$1,699.87	\$1,274.90
<b>001359</b>	GSP5YRMON	GSP 5YR W/PC. MONTHLY PMT 2-60	\$266.70	\$200.03	\$288.04	\$216.03

### **What is included?**

- Unlimited phone and email support
- V8 Central Control software with a new PC / 3 year warranty
- Remote access troubleshooting
- 24 hour emergency service
- Next business day replacement on eligible hardware components (Freedom – 2 days)
- 20% Board Exchange discount

### **How to sell:**

- The Optimum option allows course to add a 128 GB 10.7” iPad that is system-ready for use.
- Great opportunity for long-term GSP customers to manage costs and lock in a support plan for 5 years!
- Extend the user’s peace of mind with a long term expert technical support plan to protect their investment
- Stable costs are not due to fluctuate for the life of the support plan